

Refreshing VBS News:

- Increase in Claims
- Cabinetry Repair
- Employee Spot Light

Anniversaries

- Rachel 3 Years
 Vicki 11 Years
 Jim 3 Years

Claims we handle:

- Fire
- Water
- Wind
- Storm
- Vandalism
- Vehicle
- Mold

The way we communicate with others and with ourselves ultimately determines the quality of our lives.
 ~ Anthony Robbins

Heavy storms are sure to bring an increase of insurance claims

Per Risk Management Solutions (RMS), damages such as knocked down trees, flooded roads and power outages were the result of the heavy rainfall brought on by these storms and high winds in places like New Jersey, West Virginia, Connecticut and Pennsylvania during the weekend of March 13th and 14th.

With more than three inches of rain falling over two days, Philadelphia hit record amounts of rain. But with almost four inches of rain in one day, Newark managed to top Philly. Aside from the rain and flooding, unofficial reports show that winds reached up to 70 mph at the JFK Airport in New York.

Chris Christie, New Jersey’s Governor, declared a state of emergency on March 14th. “Severe weather conditions, including heavy rains, high winds, tidal and coastal flooding, main stream and river flooding, and progressing runoff [that threatens] to damage or destroy homes” was cited in his order.

David Patterson, New York Governor, said he had directed the State Emergency Management Office to keep working with affected communities to determine damages and coordinate with FEMA to get any possible disaster assistance to help neighbourhoods in the clean-up and recovery efforts.

No estimates of insured losses have been released at this point.

Hey, did you know?

VBS has a skilled staff ready to repair those damaged cabinets you just took pictures of! We have a highly trained crew of in-house cabinetry repair specialists ready to tackle even the hardest jobs. We feel this is a vital asset to what makes us one of the top restoration experts in the valley. We have the ability to save most cabinets by repairing them here in our shop. By doing so, we decrease the delay in waiting for custom cabinets, and we save insurance company thousands of dollars! So think of us the next time you see a line item reading ‘replace’ on those custom cabinets on a home in North Scottsdale!

Employee Spotlight

Jim Cox has been with us here at VBS for 3 years this month. He started as a field superintendent and has worked his way up to our Production Department Manager. Jim is a pivotal member of our success here at VBS.

When Jim’s not in the office or out in the field, he likes reading the paper, watching sports, and relaxing with an ice cold drink in his hand.

We are here to help

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|-----------------------|-----------------------|
| <u>Bruce Berres</u> | CEO |
| <u>Gene Weinstein</u> | General Manager |
| <u>Frank Rocha</u> | Estimating Manager |
| <u>Jim Cox</u> | Production Manager |
| <u>Vicki Duran</u> | Accounting Manager |
| <u>Rachel Sester</u> | Director of Marketing |

Note from Bruce:

Communication is an issue that has been bugging me for a while now. The hardest thing in every relationship we have, whether it is with our children, our partners or in business, is communication. In every area, simple problems become giant when we fail to communicate. Eventually, we hope the problem will just go away instead of facing it head on, but this rarely happens. I am trying to educate my staff and myself on the importance of daily communication with our customers and their insureds in order to reduce problems that may arise.

~Bruce Berres